

# Action News

The official publication of the  
Southwestern Indiana Builders Association  
2175 N. Cullen Ave. Evansville, IN 47715  
812-479-6026 [www.SIBAonline.org](http://www.SIBAonline.org)



## APRIL 2023

*SIBA welcomes 39 New Members  
and Boosters to wrap up the  
2023 Membership Drive!  
Congratulations Team Mayfield  
for being the top team and  
congratulations to Scott Bowman  
for being the top recruiter!*

### Upcoming Events

**April 11th**  
Membership Meeting  
5pm @ Venue 812

**April 12th**  
Mayor Meeting  
10am @ SIBA

**April 19th**  
Lunch and Codes  
11:30am @ SIBA



*Ric Zehr, IBA President will be joining us on April 11th as the Membership Meeting Speaker! Ric is the Director of Development Strategies with The North Eastern Group in Fort Wayne which develops around 500 lots each year. Ric participates in all aspects of real estate development and entitlements including land acquisition, approval and implementation of new projects, site construction, community outreach, and legislative/political lobbying/oversite. He also served as the president of the HBA of Fort Wayne and currently serves as the president of the Allen County Regional Water and Sewer District.*

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## Action News

The official publication of the Southwestern Indiana Builders Association

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Evansville, Indiana 47715

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[www.SIBAonline.org](http://www.SIBAonline.org)

### SIBA STAFF

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Bill Pedtke

E-mail: [bpedtke@SIBAonline.org](mailto:bpedtke@SIBAonline.org)

#### ASSOCIATION SERVICES DIRECTOR

Audra Kain

E-mail: [akain@SIBAonline.org](mailto:akain@SIBAonline.org)

*The information provided in this publication is for informational purposes only. Due to complexities of applicable building codes, construction applications, and facts specific to each situation, individuals should consult with a qualified contractor regarding specific construction needs or concerns. SIBA does not guarantee acceptance by any member nor does it guarantee any products or services offered by Shepherd Insurance. SIBA recommends that members perform their own due diligence and consult with appropriate advisors regarding all insurance products and programs.*

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### 2023 RATES

Size	Monthly	Annually (12x)
1/9	\$25	\$300
1/4	\$55	\$660
1/2	\$80	\$960
2/3	\$125	\$1,500
Full	\$150	\$1,800
Full Color Back Cover = \$300/mth		

### SPECS

Ad Size	Width	Height
1/9-Page	2 1/2" x	3 1/4"
1/4-Page	5" x	4 3/4"
1/2-Page	7 1/2" x	4 3/4"
2/3-Page	5" x	9 3/4"
Full / Insert	7 1/2" x	9 3/4"

All artwork, logos, photos and graphics can be submitted in both grayscale and full color format.

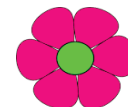
# SIBA DATES TO REMEMBER

Mark your calendars for these SIBA meetings and events. Members should feel free to call the SIBA office for details on any of the meetings listed on these calendars, or for dates of future events.



## APRIL

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3	4	5	6	7	8
9	10	11 SIBA Membership Meeting 5pm @ Venue 812	12 Mayor Meeting 10am @ SIBA	13	14	15
16	17	18	19 Lunch & Codes 11:30 @ SIBA	20	21	22
23	24	25	26	27	28	29
30						



## MAY

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1 Parade of Homes Entry Deadline	2	3	4	5	6
7	8	9 SIBA Membership Meeting 5pm @ Venue 812	10 Mayor Meeting 10am @ SIBA	11	12	13
14	15	16	17 Lunch & Codes 11:30 @ SIBA	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



The Pedtke  
Perspective  
By: Bill Pedtke  
Executive  
Director

## BUILDERS: DO BUSINESS WITH A MEMBER

Members are vital to this organization. If it weren't for the people who give their time, expertise, and even money, SIBA would not be at all effective. And SIBA is critical to its members. If it weren't for SIBA, members might not have as much expertise and money. But the good news is that they'd have plenty of time to think about that.

During the Membership Drive this spring, several members volunteered to recruit prospects into the association. They are calling, talking to, and hearing from many different companies connected to the building industry. The Drive was successful, and brought in 30 New Members, and 9 Boosters. And I am thankful to each of them for joining.

But I'm also thankful for the individuals who took on the challenge to make calls feverishly to prospects to get them to join SIBA. I also appreciate the Captains who directed and encouraged their team to succeed. And to Reinbrecht Homes, who agreed to sponsor the awards for the Drive.

After making calls to prospects, recruiters relayed to me some interesting feedback. I'm disappointed by the myopic viewpoints of some people who work in the construction business! They seem oblivious about where their business comes from. Much less the

impact SIBA makes on affordability.

Honestly, one Builder was quite upset his supplier didn't appreciate his business enough to join SIBA upon request. I could be wrong but the builder may let other builders know how that supplier felt. That should light up a cell phone!

The point is that SIBA addresses issues that affect all businesses connected to the construction. From Land Use, to Zoning and Subdivisions. From building codes and to sales taxes, and laws on new home warranties. If any of these issues go south, they cost-prohibit a home from being built. It's a simple fact that no sub or supplier makes a single sale for homes that don't get built.

Another home builder told me his company has decided to focus on SIBA membership. So much so, that they are implementing a company policy to only Do Business With Members. If his supplier or subcontractor doesn't belong, then he'll encourage them to join. And if they refuse to join, the builder will find someone else to handle their business. For a larger company, this took some planning and arrangements. But he says it is doable, and he's proud to say he is a SIBA Builder.

Unfortunately, there still are many subcontractors and suppliers who do not belong. Some have never joined, and some have

dropped from the SIBA roster. They should join the mission for safe and affordable housing. If they are getting your business to build, then the person who needs to have them join is Y-O-U.

It makes sense to me that a Builder would require his subs and suppliers to join SIBA. The more support SIBA has, the more effective it can be for the Builders' causes. And it works!

In 1998, Ron Dauby was President. I told Ron, it is unfair, but true, the spotlight would shine extra bright on him, and his commitment to the organization. Boy, did he take that seriously! Ron decided to DO BUSINESS WITH A MEMBER. In fact, he said he refused to accept estimates, quotes or bids from any company (large or small) that was not a SIBA member. That year, he was tough to deal with - for non members. As a result, other builders followed suit, and the organization flourished. Ron is now SIBA's #2 Spike with 324 Spikes!

DO  
BUSINESS  
WITH AN  
NAHB  
MEMBER.





Inside SIBA  
By: Audra Kain  
Assoc. Services Director

## WELCOME 39 NEW SIBA MEMBERS!

Thank you to everyone who participated in the 2023 SIBA Membership Drive! Together, we recruited 39 new members and boosters! WOW! This year's drive had 3 teams, Team Bowman, Team Mayfield, and Team Reinbrecht. Thank you to all members who joined a team, especially Scott, Mark and Matt for stepping up to be team captains. It would not have been possible without you all. Congratulations to Team Mayfield for being the winning team and Scott Bowman for being the overall winner! To our new members, Welcome to SIBA! We are so happy to have you! As new members, there are some things you should know to get the most out of

your membership in the first year. First, GET INVOLVED! I know that is easier said than done, but SIBA offers many opportunities to do so! The easiest way to get involved is to attend the monthly meetings. SIBA Meetings are held on the second Tuesday of the month at Venue 812, they count for an hour of continued education credits, AND they are included in your membership dues for 2 representatives from your organization! It's a no brainer! Beyond attending meetings, SIBA has other ways to get involved as well by showing support for the association through sponsorships. SIBA has many events throughout the year such as Parade, the Golf Outing,

and the SIBA Shoot Out. There are opportunities at all of these major events to get in front of other members and the public, so make sure to take advantage of them! Lastly, come visit us in the office! We are here for you and we would love to meet you! If you have time these next few weeks, stop in (2175 N Cullen Ave) and introduce yourselves! We can help you make a plan to get more involved and help find the opportunities SIBA has that best fit you and your organization. I am always available to email, text, and call as well, so don't be a stranger!



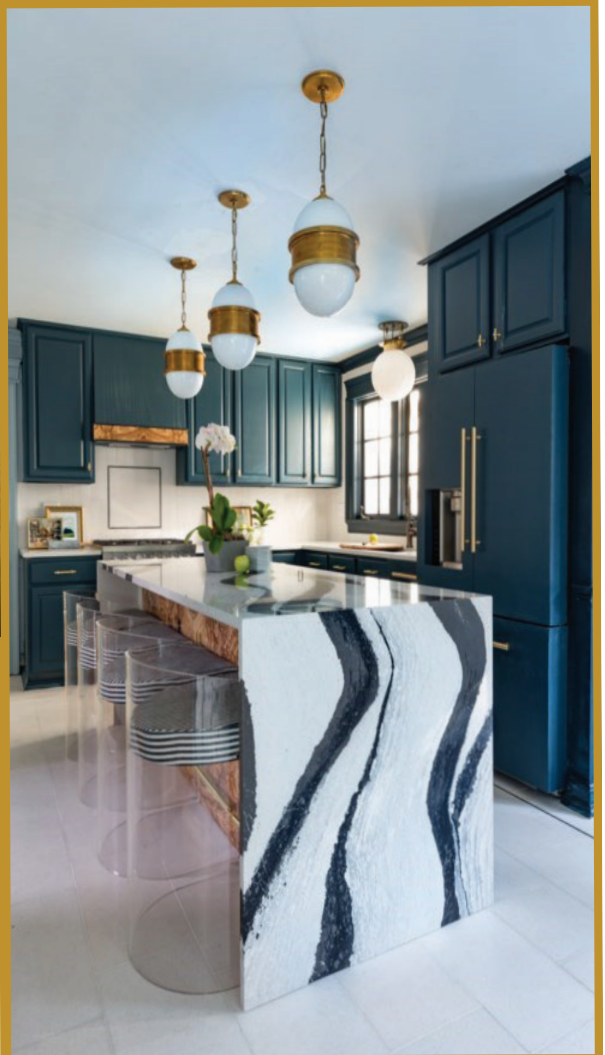
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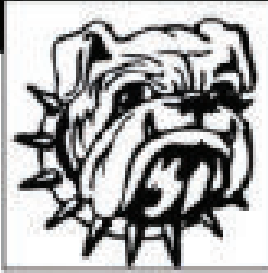
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The Benthall Brothers staff, management, sales people, and owners of are extremely proud to be associated with SIBA, and all of the contributions to the Evansville community.

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**COME SEE US  
AT THE APRIL 11th MEMBERSHIP MEETING  
AT VENUE 812!!**



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# SIBA Endorses Cheryl Musgrave for Mayor of Evansville



With the upcoming changes in city leadership, **the SIBA BUILD PAC endorses Cheryl Musgrave for Mayor of Evansville.**

The Southwestern Indiana Builders Association (“SIBA”) supports policies and people who will work effectively for safe and affordable housing – from small remodeling projects to major subdivision approvals and home building.

The Mayor of Evansville plays a critical role in overseeing the building process for land developers, home builders, remodelers, subcontractors, and suppliers. In its mission to promote and protect safe and affordable housing, the SIBA BUILD PAC met with the two candidates in the primary election.

After careful consideration, the SIBA BUILD PAC endorses Cheryl Musgrave for Mayor. SIBA members are urged to support Cheryl because:

1. In her years as Vanderburgh County Commissioner, Musgrave has proven to be pro-development. She has demonstrated good teamwork with SIBA, and she brings an impressive list of achievements that help property owners and developers build new homes in our community; and
2. Musgrave demonstrates support for expertise and accountability through licensing and fair and appropriate testing. Musgrave supports streamlining licensing for those who meet the standards set for contractors in Evansville-Vanderburgh County; and
3. Musgrave’s work with the building community in removing unnecessary and costly obstacles in the land development and home building process is on-going and will benefit future homeowners and builders alike.

SIBA BUILD PAC looks forward to continuing work with future Mayor Musgrave on issues of mutual interest to SIBA members.



## Mayor Winnecke Promotes Stauber to Interim Building Commissioner

Jim Stauber was named Interim Building Commissioner by Mayor Lloyd Winnecke, after a sudden resignation by Jerry Grannan as the Evansville-Vanderburgh Building Commissioner. Stauber had been hired by Grannan to fill the long-vacant position as Deputy Commissioner, so this move was pretty natural in progression. As the head of the department, Stauber also oversees the Code

Enforcement and overall, approximately 30 employees.

Jim Stauber was a local contractor, with emphasis on electrical work. During his former years as a subcontractor, he had been a member of SIBA.

During the Fall of 2022, Grannan had introduced Stauber as the newly hired Deputy Commissioner at a SIBA Lunch and Codes meeting. Stauber agrees the monthly meeting known as Lunch and Codes is a valuable way to stay in good communication with the home builders, and is committed to

maintain good communication with SIBA and its members.

At his first meeting as Building Commissioner, SIBA reps stressed the importance of keeping a smooth path for permits, inspections, and getting Certificates of Occupancy. Stauber understood the importance of final documentation, and how the sale of a new home can depend on reliable timing from his office. He also appreciates the opportunity to hear ideas and input from those in the field, as well as his fellow commissioners from neighboring jurisdictions.



*Pictured from left, after SIBA's recent Lunch and Codes are SIBA Builder Kenny Reinbrecht, Jim Stauber, Evansville-Vanderburgh Building Commissioner; Dennis Lockhart, Warrick County Building Commissioner, and John Bassemier, SIBA member.*

# MEMBERSHIP DRIVE



*SIBA's Bill Pedtke takes out some aggression via axe throwing!*



*Whitney Bailey (left) and Jennifer Mitchell.*



*Matt Merkel and David Finnerty practicing their swings!*



*Meeting of the minds! SIBA Membership Chair Jennifer Mitchell and SIBA President Scott Bowman making their game plans!*



*Thank you to everyone who participated in this year's Membership Drive! The recruiting efforts started with a party at Birdie's, downtown Evansville. After great fun throwing axes, swinging golf clubs, and kicking field goals, Teams and Captains discussed the rules, scoring and deadlines. The Membership Drive is being conducted in March, 2023.*

*Pictured at the Kick-Off Party are Bill Pedtke, Jennifer Mitchell, Audra Kain, Jennifer Whitfield, Whitney Bailey, Mark Mayfield, Scott Bowman Dave Finnerty and Matt Merkel.*

# MEMBERSHIP DRIVE

**PLAYER RESULTS:**

Scott Bowman	22
Matt Reinbrecht	17
Mark Mayfield	12
Jennifer Mitchell	11
Jaima Graham	7
Kenny Reinbrecht	2
Jon Elpers	2
Chris Chapman	1
Nina Lientz	1

**TEAM RESULTS:**

Team Mayfield:	31
Team Bowman:	24
Team Reinbrecht:	20

## WELCOME NEW MEMBERS AND BOOSTERS!

**MEMBERS:**

Air Works III LLC  
American Bath Group  
Brian Miller  
CA Jones Inc  
Davis Insurance Group  
Double "A" Services Inc  
Egli Coating Solution  
Gauer Transport Inc  
JBI Construction  
Kemper Concrete  
Kersteins Garage Doors  
Kinney Construction  
LE Gregg Associates  
Legacy Drywall LLC  
Marx Concrete  
McCoy Construction  
Mulzer Crushed Stone  
Myers Landscaping  
Nellis Lawn and Landscape  
Orr Environmental Solutions  
Pfeffer Construction

Redline Homes and Construction

Shep's Plumbing  
TEC Consulting Engineers  
Titan Construction Partners  
Traylor Brothers  
Tru Custom Cabinets  
Ubelhor Tree Service  
Whitfield Masonry

**BOOSTERS:**

Budget Blinds of Evansville  
Fulton Tile and Stone  
Grodie and Penny Crick  
Lockhart Masonry  
Matthews Creek Ironworks  
Midwest Roofing  
Quest4Electronics  
State Farm Insurance-Kasey  
Fuquay  
Sunrise Flooring  
The Rug Gallery



## MARCH MEETING



*John Elpers was honored for recruiting New Members by Jennifer Mitchell, 2023 SIBA Membership Chair. Membership Pays!*



*Kristen Cain, ClearResult, presents info on energy rebate to SIBA Members. Thank you CenterPoint Energy for sponsoring!*



*Jimmy Braye, DBR Nationwide, presents to SIBA Members, and thanked builders for their business. Thank you DBR for sponsoring!*



*Vice President Mark Mayfield addresses SIBA members to welcome them!*



*Damon Barnett, Barnett and Associates and Jennifer Whitfield, CenterPoint Energy.*



*Cougar Martin, Martin Brothers Construction, (left) and Jason Boyle, Budget Blinds.*



## MARCH MEETING



*David Finnerty, DFI (left), Danny and Joe Bayer, and Mike K with Bayers Plumbing.*



*Fred Akers (left) and Damon Barnett compare notes after the SIBA program on Energy Rebates.*



*Jennifer Whitfield, CenterPoint Energy (left), and Whitney Bailey, Ferguson.*



*Jimmy Braye and Jennfier Mitchell*

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# YOUNG PROFESSIONALS COUNCIL

YPC is postponed for this month! Stay tuned for the next meeting date and speaker!

For more information about YPC Committee, contact Audra!

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# SIBA Spike Club Members



## SUPER SPIKES (250-499)

Tommy Thompson	329
Thompson Homes, Inc.	
Ron Dauby	324
Dauby Construction	
Trent Hunt	280
Shepherd Insurance	
Brad Sterchi	277
Sterchi Homes Corporation	
Steve Heidorn, CGR CGB CAPS	271
Heidorn Construction, Inc.	
Scott Jagoe	254
Jagoe Homes, Inc.	

## ROYAL SPIKES (150-249)

Ron McGillem	224
R.A. McGillem Custom Homes	
Sandy Smith Jones	208
Sandy Smith Builder, Inc.	
Kenny Reinbrecht	198
Reinbrecht Homes	
Bill Badger, Sr.	197
Badger Construction, Inc.	
C. Frank Scholz	166
Scholz Drywall & Interiors, Inc.	
Jeff Hatfield	161
Core Contractors	
Damien Scheessele	158
Scheessele & Sons Construction	

## RED SPIKES (100-149)

Mike Zehner, CGB GMB	142
Zehner Contracting LLC	
John Elpers	138
John Elpers Homes	
Jeff Happe	127
Happe & Sons Construction	

## GREEN SPIKES (50-99)

Brad Killebrew	98
Killebrew Brick, Inc.	
Shane Clements	86
Homes by Eagle	
Marc Berridge	84
Lowe's Home Centers	
Nick Thompson	74
Thompson Homes Inc.	
Sean Miller	73
Benthall Bros.	
Matt Reinbrecht	71
Reinbrecht Homes	
Walt VanZilen	62
Selective Homes by Chad & Dad	
Aaron Miller	60
Barrington Custom Homes	
Matthew Purcell	57
Owensboro Insulators	
Brian Murphy	56
Murphy Homes, Inc.	
Chris Combs	52
CAC Custom Homes	
John Graupner	51
Lowe's Home Centers	
D.G. Asay	51
Heidorn Construction	

## LIFE SPIKES (25-49)

Scott Bowman	46
BMB, Inc.	
Jeffery Corbett	44
Classic Truss and Wood Components	
Ted Ubelhor	39
DanCo	
Mark Hansen	38
K-I Lumber and Building Materials	
Eric Feagley	37
Niehaus Lumber	
Jennifer Mitchell	36
Niehaus Lumber	
Keith Scheessele	36
Scheessele & Sons Construction	
Rick Schapker	34
Pella Windows & Doors	
Robbie Sears	32
Vectren	

Kenny Elpers	32
Elpers Development, Inc.	
Chris Scholz	29
Scholz Drywall & Interiors, Inc.	
Ann-Marie Schapker	29
Vectren	
Donnie Denton	26
Denton Homes	
Jonathan Elpers	26
GEN 3 Contracting	
Jon Newcomb	25
FC Tucker Emge Realtors	
Bill Kattmann	25
Kattmann Construction	

## BLUE SPIKES (6-24)

Shannon Frank	20
Kahn, Dees, Donovan, & Kahn	
Judy Dauby	19
Dauby Construction	
Donald Dubord	15
Don Dubord homes	
Jimmy Schiff	13
Schiff Heating and Air	
Michelle Ferrero	13
Ferguson Enterprises	
Mike Freeman	12
Brian Stevens	11
Brian Stevens Homes, Inc.	
MCF Construction	
John Mattingly	10
John Mattingly Homes Inc	
Chuck Murphy	10
Murphy Homes	
Jeremy Mattingly	10
Mattingly Homes & Development.	
Corey Hirsch	10
Hirsch Custom Homes	
Jeffrey Cravens	7
Jerry Nord	7
Nord Enterprises	
David Rahman	7
Rahman Homes	
Cougar Martin	6
Martin Brothers Construction	

Blue Spikes must recruit two spikes per year until they reach Life Spike status (25 Spikes) in order to remain in the NAHB Spike Club.

# MEMBERSHIP ROSTER

## BUILDERS

Ambrose Construction Inc  
Barrington Custom Homes, LLC  
Becher Brothers Construction  
Bill Morgan Roofing & Construction  
Bower Construction, Inc.  
Brian Stevens Homes Inc  
BWS Residential  
CAC Custom Homes  
Carl Elpers Contracting  
Comfort Homes  
Community One  
Conti Homes LLC  
Core Contractors, Inc  
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Fee Construction  
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Habitat of Evansville Inc  
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Heidorn Construction Inc  
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