SIBA welcomes 39 New Members and Boosters to wrap up the 2023 Membership Drive! Congratulations Team Mayfield for being the top team and congratulations to Scott Bowman for being the top recruiter!

Ric Zehr, IBA President will be joining us on April 11th as the Membership Meeting Speaker! Ric is the Director of Development Strategies with The North Eastern Group in Fort Wayne which develops around 500 lots each year. Ric participates in all aspects of real estate development and entitlements including land acquisition, approval and implementation of new projects, site construction, community outreach, and legislative/political lobbying/oversite. He also served as the president of the HBA of Fort Wayne and currently serves as the president of the Allen County Regional Water and Sewer District.
The information provided in this publication is for informational purposes only. Due to complexities of applicable building codes, construction applications, and facts specific to each situation, individuals should consult with a qualified contractor regarding specific construction needs or concerns. SIBA does not guarantee acceptance by any member nor does it guarantee any products or services offered by Shepherd Insurance. SIBA recommends that members perform their own due diligence and consult with appropriate advisors regarding all insurance products and programs.
Mark your calendars for these SIBA meetings and events. Members should feel free to call the SIBA office for details on any of the meetings listed on these calendars, or for dates of future events.

### APRIL

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BUILDERS: DO BUSINESS WITH A MEMBER

Members are vital to this organization. If it weren’t for the people who give their time, expertise, and even money, SIBA would not be as effective. And SIBA is critical to its members. If it weren’t for SIBA, members might not have as much expertise and money. But the good news is that they’d have plenty of time to think about that.

During the Membership Drive this spring, several members volunteered to recruit prospects into the association. They are calling, talking to, and hearing from many different companies connected to the building industry. The Drive was successful, and brought in 30 New Members, and 9 Boosters. And I am thankful to each of them for joining.

But I’m also thankful for the individuals who took on the challenge to make calls fervishly to prospects to get them to join SIBA. I also appreciate the Captains who directed and encouraged their team to succeed. And to Reinbrecht Homes, who agreed to sponsor the awards for the Drive.

After making calls to prospects, recruiters relayed to me some interesting feedback. I’m disappointed by the myopic viewpoints of some people who work in the construction business! They seem oblivious about where their business comes from. Much less the impact SIBA makes on affordability.

Honestly, one Builder was quite upset his supplier didn’t appreciate his business enough to join SIBA upon request. I could be wrong but the builder may let other builders know how that supplier felt. That should light up a cell phone!

The point is that SIBA addresses issues that affect all businesses connected to the construction. From Land Use, to Zoning and Subdivisions. From building codes and to sales taxes, and laws on new home warranties. If any of these issues go south, they cost-prohibit a home from being built. It’s a simple fact that no sub or supplier makes a single sale for homes that don’t get built.

Another home builder told me his company has decided to focus on SIBA membership. So much so, that they are implementing a company policy to only Do Business With Members. If his supplier or subcontractor doesn’t belong, then he’ll encourage them to join. And if they refuse to join, the builder will find someone else to handle their business. For a larger company, this took some planning and arrangements. But he says it is doable, and he’s proud to say he is a SIBA Builder.

Unfortunately, there still are many subcontractors and suppliers who do not belong. Some have never joined, and some have dropped from the SIBA roster. They should join the mission for safe and affordable housing. If they are getting your business to build, then the person who needs to have them join is Y-O-U.

It makes sense to me that a Builder would require his subs and suppliers to join SIBA. The more support SIBA has, the more effective it can be for the Builders’ causes. And it works!

In 1998, Ron Dauby was President. I told Ron, it is unfair, but true, the spotlight would shine extra bright on him, and his commitment to the organization. Boy, did he take that seriously! Ron decided to DO BUSINESS WITH A MEMBER. In fact, he said he refused to accept estimates, quotes or bids from any company (large or small) that was not a SIBA member. That year, he was tough to deal with - for non members. As a result, other builders followed suit, and the organization flourished. Ron is now SIBA’s #2 Spike with 324 Spikes!
Thank you to everyone who participated in the 2023 SIBA Membership Drive! Together, we recruited 39 new members and boosters! WOW! This year’s drive had 3 teams, Team Bowman, Team Mayfield, and Team Reinbrecht. Thank you to all members who joined a team, especially Scott, Mark and Matt for stepping up to be team captains. It would not have been possible without you all. Congratulations to Team Mayfield for being the winning team and Scott Bowman for being the overall winner!

To our new members, Welcome to SIBA! We are so happy to have you! As new members, there are some things you should know to get the most out of your membership in the first year. First, GET INVOLVED! I know that is easier said than done, but SIBA offers many opportunities to do so! The easiest way to get involved is to attend the monthly meetings. SIBA Meetings are held on the second Tuesday of the month at Venue 812, they count for an hour of continued education credits, AND they are included in your membership dues for 2 representatives from your organization! It’s a no brainer! Beyond attending meetings, SIBA has other ways to get involved as well by showing support for the association through sponsorships. SIBA has many events throughout the year such as Parade, the Golf Outing, and the SIBA Shoot Out. There are opportunities at all of these major events to get in front of other members and the public, so make sure to take advantage of them! Lastly, come visit us in the office! We are here for you and we would love to meet you! If you have time these next few weeks, stop in (2175 N Cullen Ave) and introduce yourselves! We can help you make a plan to get more involved and help find the opportunities SIBA has that best fit you and your organization. I am always available to email, text, and call as well, so don’t be a stranger!
Come see us
at the April 11th membership meeting
at Venue 812!!
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SIBA Endorses Cheryl Musgrave for Mayor of Evansville

With the upcoming changes in city leadership, the SIBA BUILD PAC endorses Cheryl Musgrave for Mayor of Evansville. The Southwestern Indiana Builders Association (“SIBA”) supports policies and people who will work effectively for safe and affordable housing – from small remodeling projects to major subdivision approvals and home building.

The Mayor of Evansville plays a critical role in overseeing the building process for land developers, home builders, remodelers, subcontractors, and suppliers. In its mission to promote and protect safe and affordable housing, the SIBA BUILD PAC met with the two candidates in the primary election.

After careful consideration, the SIBA BUILD PAC endorses Cheryl Musgrave for Mayor. SIBA members are urged to support Cheryl because:

1. In her years as Vanderburgh County Commissioner, Musgrave has proven to be pro-development. She has demonstrated good teamwork with SIBA, and she brings an impressive list of achievements that help property owners and developers build new homes in our community; and

2. Musgrave demonstrates support for expertise and accountability through licensing and fair and appropriate testing. Musgrave supports streamlining licensing for those who meet the standards set for contractors in Evansville-Vanderburgh County; and

3. Musgrave’s work with the building community in removing unnecessary and costly obstacles in the land development and home building process is on-going and will benefit future homeowners and builders alike.

SIBA BUILD PAC looks forward to continuing work with future Mayor Musgrave on issues of mutual interest to SIBA members.
Mayor Winnecke Promotes Stauber to Interim Building Commissioner

Jim Stauber was named Interim Building Commissioner by Mayor Lloyd Winnecke, after a sudden resignation by Jerry Grannan as the Evansville-Vanderburgh Building Commissioner. Stauber had been hired by Grannan to fill the long-vacant position as Deputy Commissioner, so this move was pretty natural in progression. As the head of the department, Stauber also oversees the Code Enforcement and overall, approximately 30 employees.

Jim Stauber was a local contractor, with emphasis on electrical work. During his former years as a subcontractor, he had been a member of SIBA.

During the Fall of 2022, Grannan had introduced Stauber is the newly hired Deputy Commissioner at a SIBA Lunch and Codes meeting. Stauber agrees the monthly meeting known as Lunch and Codes is a valuable way to stay in good communication with the home builders, and is committed to maintain good communication with SIBA and its members.

At his first meeting as Building Commissioner, SIBA reps stressed the importance of keeping a smooth path for permits, inspections, and getting Certificates of Occupancy. Stauber understood the importance of final documentation, and how the sale of a new home can depend on reliable timing from his office. He also appreciates the opportunity to hear ideas and input from those in the field, as well as his fellow commissioners from neighboring jurisdictions.

Pictured from left, after SIBA’s recent Lunch and Codes are SIBA Builder Kenny Reinbrecht, Jim Stauber, Evansville-Vanderburgh Building Commissioner; Dennis Lockhart, Warrick County Building Commissioner, and John Bassemier, SIBA member.
MEMBERSHIP DRIVE

SIBA’s Bill Pedtke takes out some aggression via axe throwing!

Whitney Bailey (left) and Jennifer Mitchell.

Matt Merkel and David Finnerty practicing their swings!

Meeting of the minds! SIBA Membership Chair Jennifer Mitchell and SIBA President Scott Bowman making their game plans!

Thank you to everyone who participated in this year’s Membership Drive! The recruiting efforts started with a party at Birdie’s, downtown Evansville. After great fun throwing axes, swinging golf clubs, and kicking field goals, Teams and Captains discussed the rules, scoring and deadlines. The Membership Drive is being conducted in March, 2023.

Pictured at the Kick-Off Party are Bill Pedtke, Jennifer Mitchell, Audra Kain, Jennifer Whitfield, Whitney Bailey, Mark Mayfield, Scott Bowman Dave Finnerty and Matt Merkel.
MEMBERSHIP DRIVE

PLAYER RESULTS:
Scott Bowman              22
Matt Reinbrecht           17
Mark Mayfield             12
Jennifer Mitchell          11
Jaima Graham              7
Kenny Reinbrecht          2
Jon Elpers                2
Chris Chapman             1
Nina Lientz               1

TEAM RESULTS:
Team Mayfield: 31
Team Bowman: 24
Team Reinbrecht: 20

WELCOME NEW MEMBERS AND BOOSTERS!

MEMBERS:
Air Works III LLC          Redline Homes and Construction
American Bath Group       Shep’s Plumbing
Brian Miller              TEC Consulting Engineers
CA Jones Inc              Titan Construction Partners
Davis Insurance Group     Traylor Brothers
Double “A” Services Inc   Tru Custom Cabinets
Egli Coating Solution     Ubelhor Tree Service
Gauer Transport Inc       Whitfield Masonry
JBI Construction          BOOSTERS:
Kemper Concrete           Budget Blinds of Evansville
Kersteins Garage Doors   Fulton Tile and Stone
Kinney Construction       Grodie and Penny Crick
LE Gregg Associates       Lockhart Masonry
Legacy Drywall LLC        Matthews Creek Ironworks
Marx Concrete             Midwest Roofing
McCoy Construction        Quest4Electronics
Mulzer Crushed Stone      State Farm Insurance-Kasey
Myers Landscaping         Fuquay
Nellis Lawn and Landscape Sunrise Flooring
Orr Environmental Solutions The Rug Gallery
Pfeffer Construction


John Elpers was honored for recruiting New Members by Jennifer Mitchell, 2023 SIBA Membership Chair. Membership Pays!

Kristen Cain, ClearResult, presents info on energy rebate to SIBA Members. Thank you CenterPoint Energy for sponsoring!

Jimmy Braye, DBR Nationwide, presents to SIBA Members, and thanked builders for their business. Thank you DBR for sponsoring!

Vice President Mark Mayfield addresses SIBA members to welcome them!


Cougar Martin, Martin Brothers Construction, (left) and Jason Boyle, Budget Blinds.
**MARCH MEETING**

David Finnerty, DFI (left), Danny and Joe Bayer, and Mike K with Bayers Plumbing.

Fred Akers (left) and Damon Barnett compare notes after the SIBA program on Energy Rebates.

Jennifer Whitfield, CenterPoint Energy (left), and Whitney Bailey, Ferguson.

Jimmy Braye and Jennifer Mitchell
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YOUNG PROFESSIONALS COUNCIL

YPC is postponed for this month! Stay tuned for the next meeting date and speaker!

For more information about YPC Committee, contact Audra!
### SIBA Spike Club Members

#### SUPER SPIKES
(250-499)

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<td>Mike Freeman</td>
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<td>Brian Stevens</td>
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<td>John Mattingly</td>
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<td>Corey Hirsch</td>
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<td>Jeffrey Cravens</td>
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<td>Jerry Nord</td>
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<td>David Rahman</td>
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<td>Rahman Homes</td>
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<td>Cougar Martin</td>
<td>6</td>
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<tr>
<td>Martin Brothers Construction</td>
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**Note:** Blue Spikes must recruit two spikes per year until they reach Life Spike status (25 Spikes) in order to remain in the NAHB Spike Club.
MEMBERSHIP ROSTER

BUILDERS
Ambrose Construction Inc
Barrington Custom Homes, LLC
Becher Brothers Construction
Bill Morgan Roofing & Construction
Bower Construction, Inc.
Brian Stevens Homes Inc
BWS Residential
CAC Custom Homes
Carl Elpers Contracting
Comfort Homes
Community One
Conti Homes LLC
Core Contractors, Inc
Corne Construction, LLC
D & M Construction Inc
D&E Homes
Dan Phillips LLC
Danco Construction Inc
Dauby Construction Inc
David Fnnerty Interiors
Denton Homes, Inc
Dubord Homes, Inc.
Elpers Development Inc
Exquisite Homes LLC
Faulkenburg Construction
Fee Construction
Goebel Realty & Development
Haas Homes Inc
Habitat of Evansville Inc
Happe & Sons Construction
Heidorn Construction Inc
Hinderliter Construction, Inc.
Hirsch Custom Homes
Homes by Eagle
Homes by Robert Cook
Jagoe Homes, Inc.
JOB Diversified
John Elpers Homes
John Mattingly Homes Inc
Kashauna Development LLC
Kattmann Construction Inc
Kemp Builders, LLC
Maken Corporation
Martin Brothers & Co Inc
Mattingly Homes and Development
MCF Construction Inc
Melmar Properties Inc
MLP Construction and Development LLC
Modern Structure, LLC
Momeine Homes and Roofing
Murphy Homes Inc
Nathan Esche Construction, Inc.
Niam Homes LLC
Nord Enterprises Inc
Osborne Construction, LLC
Phil Kost Construction
Popham Construction Co
R A McGillem Custom Homes
R J C Inc
Rahman Homes
Reinbrecht Homes
S.K. Briscoe Development LLC
Saint Joseph Construction, LLC
Scheessele & Sons Construction
Selective Homes by Chad & Dad
Shreeram Real Estate LLC
The Oakridge Group
Thompson Homes Inc
Tom Haas Construction, LLC
Zehner Contracting, LLC

ASSOCIATES
2-10 Home Buyers Warranty
31 W Insulation Co.
All Weather Products
Alliant Mechanical Services
American Grease and Septic, LLC
AquaVida Pools
B M B, Inc
Barnett & Associates
Bayer’s Plumbing Inc
Ben Miller Consulting
Benjamin Moore & Co.
Benthall Bros., Inc.
Bill Egli Concrete Construction
Blackwell Drywall Inc
Bobcat of Evansville
Boonville Natural Gas
Boyd Electric
Brandeis Machinery
Bufco Electric
Cabinets and Counters
Cannon Concrete Services, Inc.
CAPE Comm. Action Prgm of EVV
Capital One
Cash Waggner & Associates PC
CenterPoint Energy
Chapman Construction
Chastain Excavating
CLEAResults
Clifford Sales
Commercial Title, LLC
Complete Electric
Concrete Supply, LLC
Custom Cabinets & Furniture, LLC
DBR Nationwide
Devine Custom Painting
DL Granite
Don Koester Masonry Inc
E & B Paving Inc
Edwards Concrete Construction
Elliott’s Excavating
ERA First Advantage Realty Inc
Evansville Tile Distributors
Evansville WinSupply, Inc.
Evolv
F C Tucker Emge Realtors
F&S Plumbing
FBC Mortgage
Fehrenbacher Cabinets Inc
Ferguson Enterprises Inc

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LUX Motors
Winiger Electric
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ASSOCIATES continued...
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Field and Main Bank
Fifth Third Bank
First Federal Savings Bank
Floor It 41
Foundation Building Materials
Foxx Pools of Evansville, Inc.
GAF Materials Corporation
Gehlhausen & Son Drywall, Inc.
General Shale Products Corp
German American Bank
Graber Crane Service, LLC
Greer’s Flooring America
Grooms Exteriors Inc
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Heritage Petroleum
Home Design Group
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Hydromax
Illuminating Expressions
IMI - Irving Materials Inc
Independence Contracting
J & D Wagler Contraction LLC
Johnson Plumbing
Kahn, Dees, Donovan & Kahn
Keller Williams Realty
Kemper CPA Group, LLP
Key Associates Signature Realty
K-I Lumber & Building Materials
Kight Lumber Co Inc
Killebrew Brick
Kings Great Buys Plus
KMI LLC
Koberstein Rental & Sales, Inc.
Kraft Nursery Inc
L & W Supply
L.E. Raley Electric Co, Inc.
Landmark Realty & Development, Inc.
Lappe Heating & Air Inc
Lea Matthews Furniture & Int
Leisure Distributors/Bassemier’s
Lensing Building Specialties
Liberty Federal Credit Union
Lin-Gas Inc
LNH Community Bank
LOPZ Construction
Louisville Tile Distributors Inc
Lowe’s Home Centers - Henderson
Matt’s Precision Drywall Inc
Metzger Construction Co Inc
Meuth Carpet Supply
Meuth Construction Supply, Inc.
Meyer Truck Equipment
Michael J Couch Lndsclp & Irrig.
Miller Block & Brick Co
Morley
Mr. Fence, Inc.
Nenneker Electric Service Inc
Nick’s Residential Electric LLC
Niehaus Construction LLC
Niehaus Lumber Co, Inc.
North Main Systems, LLC
Northpointe Bank
Old National Bank
Overtonpointe LLC
Oxbow & Sons Concrete LLC
Oxford Electric LLC
Paragon Sight, Sound & Security
Parker Excavating, LLC
Pella Windows & Doors
Peoples Trust and Savings Bank
Perfect Climate Solutions
Plumbers Supply Company
PPG Paints
Premier Electric Inc
Prime Concrete Coatings
ProSource Whls Floor Coverings
R & J Construction
Ray’s Heating & AC Inc
RE/MAX Revolution
Republic Services of Evansville
Rococo Interior Design Services
RWS Insulation Services
S&M Precast Inc.
Schiff Air Cond & Heating Inc
Schmett Shine
Scholz Drywall & Interiors Inc
Shepherd Insurance
Sherwin Williams
Southwestern Indiana Land Title
Spectrum
Springs Valley Bank & Trust Co.
Stone Creek Communities
Storage Concepts
Superior Walls
ThermalCell Insulation LLC
Tri-State Stone of Evansville
Truss Systems Inc
Uebelhor and Sons
United Bank
United Dynamics, Inc.
United Leasing and Finance
United Rentals
Utility Supply Company
Vertical Tile Inc.
Viable Home Energy, LLC
Vieira Brothers Excavating
Vowells and Schaaf, LLP
Wood Specialties by Fehrenbacher

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